

Winceline Adds Client Executive to Growing Team

Sarah Virgil joins Winceline at the start of a brand-new year brimming with opportunity.

PHOENIX, AZ (January 21, 2021) – Winceline, an independent, fee-only benefits advisory firm dedicated to changing the way employers purchase healthcare, announced Sarah Virgil as its newest Client Executive.

Sarah joins Winceline with a great deal of experience allowing her to flourish in her new role. As a client executive, she will provide sales and service assistance to Winceline’s advisors and its clients. Sarah will develop strong relationships with current clients as their day-to-day contact. She will also facilitate the administrative and claims-related features of their benefits plan, acting as a liaison between client and carrier.

Prior to joining Winceline, Sarah worked for four years at risk-management and benefits firm, Ashton Tiffany. Before that, she worked in healthcare as a school nurse for five years. These two experiences afford her plenty of experience dealing with our healthcare system close-up. In fact, Sarah was drawn to Winceline because she saw it taking on the healthcare world head-on and fighting for what was right.

Jennifer Miller, Senior Client Executive at Winceline, welcomed Sarah to the team in saying, “We are excited for Sarah to mix her prior experience with Winceline’s expertise and mission to provide unparalleled service to our clients and their employees.” Bringing Sarah onboard is only complimentary to Winceline serving its clients better and advancing its mission.

Winceline works relentlessly to make health plans understandable to executives and their employees. The Phoenix-based firm assists companies all over the Valley—and beyond—in simultaneously cutting waste and improving the quality of their employee benefits plans. Winceline specializes in trusted advice, benefits admin and technology, and ensuring companies are fully in compliance while they improve their health benefits and their bottom lines.

Have questions?

Contact: John Harvey

jharvey@winceline.com

480.436.7070

